



## Contracts

SYNNEX GOV Solv manages a number of state and local government and educational institution contracts—including NASPO ValuePoint and NCPA – either directly or on behalf of our manufacturers. SYNEX's mission is to provide our reseller partners with multiple routes to Public Sector markets through a variety of contract vehicles.

In addition to our SLED focused contracts, resellers can leverage our GSA Schedule 58 and Schedule 70 with over 200 vendor partners to expand your sales. If you have your own schedule, use our Contractor Team arrangement to add depth to your contract offering without the corresponding administrative headache. If you don't have a schedule, then use our indirect program and do the billing on our behalf as an authorized Dealer, or allow us to invoice your customer and pay you an Agent commission.

SYNNEX GOV Solv's Government Programs team can help you respond to and manage Federal and SLED contracts. Utilize our contracting experience, past performance history, and even ISO 9001 certifications to add depth and breadth to your offering.

### What Is the Value of GOV Solv Contracts for You?

- Rely on our team of dedicated professionals who are available to assist you with bids, sales calls, contract issues, etc.
- Utilize SYNEX as a subcontractor on your RFP response team to add breadth of product and past performance experience
- Access to a full-service Bid Desk that pulls together all required technical, contractual, and logistical resources
- Leverage our comprehensive GSA Schedule with a minimum investment of time and money

## GOV Solv Contracts Features

- SYNEX is a broad-line distributor to hold two GSA Schedules
- Access to multiple Public Sector contracts
- Onsite legal expertise in all types of government contracting
- Guidance in developing GSA Schedules, BPA, and other ID/IQ type contracts

Learn more about  
our Contracts Practice  
Call us at  
877-230-5680  
or visit  
[www.govsolv.com](http://www.govsolv.com)



## Contract Vehicles

### STATE / LOCAL & EDUCATION

- **Indirect NASPO ValuePoint Programs**
  - HP Inc.
  - Hewlett Packard Enterprise
  - Panasonic
  - Samsung (Coming soon!)
- **TX DIR State Contract**
  - Panasonic (Toughbook & Arbitrator)
- **E&I**
  - HP Indirect Program
- **CMAS**
  - SYNNEX GSA Schedule as a basis of award
- **Midwest Higher Education Compact (MHEC)**
  - HP Inc.
  - Hewlett Packard Enterprise SLED, (SYNNEX Exclusive)
- **NEW! National Cooperative Purchasing Alliance (NCPA)**
  - All 50 states
  - SYNNEX Entire Line Card
- **Pennsylvania Education Purchasing Program for Microcomputers (PEPPM)**
  - Pennsylvania & California Awards
- **USETPA (E-Rate based K-12)**
  - Texas DIR for Video Teleconferencing
- **NC Rugged Mobility**
  - Getac
- **Ohio State Term Schedule**

### FEDERAL

- **GSA Contract GS-35F-0143R**
  - Schedule 70 IT/Computer Products and Services
  - Expiration: November 28, 2019
  - ~200 authorized vendor lines with over 400,000 active products on contract
  - State Cooperative Purchasing Authorized
  - Models of Business:
    - Contractor Teaming Arrangement (CTA)
    - Participating Dealer
  - Agent Model (alternative financing)
- **GSA Contract GS-03F-053DA**
  - Schedule 58 Pro AV Products and Services
  - Expiration: February 1, 2021
  - Samsung Monitors and Hospitality Products,
  - Marshall Electronics
  - Casio
  - Sony
  - SYNNEX Services
- **ICPT/Dept. of Energy Basic Ordering Agreement SNL-10102**
  - HP Hardcopy and Digital Imaging Solutions
  - [www.llnl.gov/icpt](http://www.llnl.gov/icpt)